



PHYSICAL • SOCIAL • INTELLECTUAL • SPIRITUAL

IN THIS ISSUE ●●●●

- 2** Heart Month
- 4** Center Updates
- 6** Team Shout Out
- 8** Volunteer Medical Drivers
- 12** Board Member Welcome

Top 10 Financial Scams Targeting Seniors

By The National Council on Aging

Financial scams targeting seniors have become so prevalent that they're now considered "the crime of the 21st century." Why? Because seniors are thought to have a significant amount of money sitting in their accounts.

Financial scams also often go unreported or can be difficult to prosecute, so they're considered a "low-risk" crime. However, they're devastating to many older adults and can leave them in a very vulnerable position with little time to recoup their losses.

It's not just wealthy seniors who are targeted. Low-income older adults are also at risk of financial abuse. And it's not always strangers who perpetrate these crimes. Over 90% of all reported elder abuse is committed by an older person's own family members, most often their adult children, followed by grandchildren, nieces and nephews, and others.

Review our list below, so you can identify a potential scam.

1. Medicare/Health Insurance Scams

Every U.S. citizen or permanent resident over age 65 qualifies for Medicare, so there is rarely any need for a scam artist to research what private health insurance company older people have in order to scam them out of some money.

In these types of scams, perpetrators may pose as a Medicare representative to get older people to give them their personal information, or they will provide bogus services for elderly people at makeshift mobile clinics, then use the personal information they provide to bill Medicare and pocket the money.

2. Counterfeit Prescription Drugs

Most commonly, counterfeit drug scams operate on the Internet, where seniors increasingly go to find better prices on specialized medications. This scam is growing in popularity—since 2000, the FDA has investigated an average of 20 such cases per year, up from five a year in the 1990s.

The danger is that besides paying money for something that will not help a person's medical condition, victims may purchase unsafe substances that can inflict even more harm. This scam can be as hard on the body as it is on the wallet.

3. Funeral & Cemetery Scams

The FBI warns about two types of funeral and cemetery fraud perpetrated on seniors.

In one approach, scammers read obituaries and call or attend the funeral service of a complete stranger to take advantage of the grieving widow or widower. Claiming the deceased had an outstanding debt with them, scammers will try to extort money from relatives to settle the fake debts.

Another tactic of disreputable funeral homes is to capitalize on family members' unfamiliarity with the considerable cost of funeral services to add unnecessary charges to the bill. In one common scam of this type, funeral directors will insist that a casket, usually one of the most expensive parts of funeral services, is necessary even when performing a direct cremation, which can be accomplished with a cardboard casket rather than an expensive display or burial casket.

4. Fraudulent Anti-Aging Products

In a society bombarded with images of the young and beautiful, it's not surprising that some older people feel the need to conceal their age in order to participate more fully in social circles and the workplace. After all, 60 is the new 40, right?

It is in this spirit that many older Americans seek out new treatments and medications to maintain a youthful appearance, putting them at risk of scammers. Whether it's fake Botox like the one in Arizona that netted its distributors (who were convicted and jailed in 2006) \$1.5 million in barely a year, or completely bogus homeopathic remedies that do absolutely nothing, there is money in the anti-aging business.

Botox scams are particularly unsettling, as renegade labs creating versions of the real thing may still be working with the root ingredient, botulism neurotoxin, which is one of the most toxic substances known to science. A bad batch can have health consequences far beyond wrinkles or drooping neck muscles.

Continued on pg 3



Center for Successful Aging

Website: www.fourpointes.org

Phone: (616) 842-9210

Hours: Mon - Thurs 9:00 a.m. - 2:00 p.m.

BOARD OF DIRECTORS

Kenneth Bush
kbush001@msn.com
616-340-6485

Kurt Klaassen
kurtklaassen@gmail.com
616-842-9495

Lisa Luckey
lisaluckey@charter.net
616-843-2260

Joann Paul
joanna.paul12@gmail.com
616-638-8448

Tom Reinsma
616-842-3030

Don Ver Heul
verheuld99@gmail.com
616-402-5484

Sue Wilson
swilson@christianhavenhome.org
616-842-0170

Roberta Twa
bobbietwa@gmail.com
616-638-2364

Bill Sahlberg
bsahlberg1950@gmail.com
616-460-8284

Matt Keeller
matt@krgroup.com
616-214-0784

HEART MONTH

- February -

February is American Heart Month, a good time to think about the facts about heart disease.

BE IN THE KNOW



1 IN 3
U.S. adults are currently living with a type of heart disease.



HEART DISEASE
is the leading cause of death in the United States and a major cause of disability.



DENTAL HYGIENE
Taking care of your teeth can impact heart health by reducing your chances of having a heart attack one stroke by 50%.



MORNING IS PEAK TIME FOR HEART ATTACKS
The majority of heart attacks happen during the hours of 8 and 9 in the morning.

STATISTICALLY MOST HEART ATTACKS OCCUR ON MONDAYS

\$444 BILLION DOLLARS

In 2010, heart disease cost the United States \$44.6 billion. This total includes the cost of health care services, medications, and lost productivity.



START MOVING
The risk of heart disease doubles in inactive people versus people who get regular exercise. Aerobic activity, like running, swimming, jump roping and biking, are good choices for reducing the risk of heart disease.

The American Heart Association recommends following "Life's Simple 7" for good heart health.

INCREASE HEART HEALTH



GET ACTIVE



CONTROL YOUR CHOLESTEROL



EAT BETTER



MANAGE YOUR BLOOD PRESSURE



LOSE WEIGHT



REDUCE YOUR BLOOD SUGAR



STOP SMOKING

TO LEARN ABOUT ADDITIONAL WAYS TO BE HEART HEALTHY, VISIT
WWW.HEALTH.NIH.GOV | WWW.HEART.ORG

Cover story continued...

5. Telemarketing/Phone Scams

Perhaps the most common scheme is when scammers use fake telemarketing calls to prey on older people, who as a group make twice as many purchases over the phone than the national average.

While the image of the lonely senior citizen with nobody to talk to may have something to do with this, it is far more likely that older people are more familiar with shopping over the phone, and therefore might not be fully aware of the risk.

With no face-to-face interaction, and no paper trail, these scams are incredibly hard to trace. Also, once a successful deal has been made, the buyer's name is then shared with similar schemers looking for easy targets, sometimes defrauding the same person repeatedly.

Examples of telemarketing fraud include:

The pigeon drop - The con artist tells the individual that he/she has found a large sum of money and is willing to split it if the person will make a "good faith" payment by withdrawing funds from his/her bank account. Often, a second con artist is involved, posing as a lawyer, banker, or some other trustworthy stranger.

The fake accident ploy - The con artist gets the victim to wire or send money on the pretext that the person's child or another relative is in the hospital and needs the money.

Charity scams - Money is solicited for fake charities. This often occurs after natural disasters.

6. Internet Fraud

While using the Internet is a great skill at any age, the slower speed of adoption among some older people makes them easier targets for automated Internet scams that are ubiquitous on the web and email programs. Pop-up browser windows simulating virus-scanning software will fool victims into either downloading a fake anti-virus program (at a substantial cost) or an actual virus that will open up whatever information is on the user's computer to scammers.

Their unfamiliarity with the less visible aspects of browsing the web (firewalls and built-in virus protection, for example) make seniors especially susceptible to such traps. One example includes:

Email/phishing scams - A senior receives email messages that appear to be from a legitimate company or institution, asking them to "update" or "verify" their personal information. A senior receives emails that appear to be from the IRS about a tax refund.

7. Investment Schemes

Because many seniors find themselves planning for retirement and managing their savings once they finish working, a number of investment schemes have been targeted at seniors looking to safeguard their cash for their later years. From pyramid schemes like Bernie Madoff's (which counted a number of senior citizens among its victims) to fables of a Nigerian prince looking for a partner to claim inheritance money to complex financial products that many economists don't even understand, investment schemes have long been a successful way to take advantage of older people.

8. Homeowner/Reverse Mortgage Scams

Scammers like to take advantage of the fact that many people above a certain age own their homes, a valuable asset that increases the potential dollar value of a certain scam.

A particularly elaborate property tax scam in San Diego saw fraudsters sending personalized letters to different properties apparently on behalf of the County Assessor's Office. The letter, made to look official but displaying only public information, would identify the property's assessed value and offer the homeowner, for a fee of course, to arrange for a reassessment of the property's value and therefore the tax burden associated with it.

Closely related, there is the potential for a reverse mortgage borrower to be scammed. Scammers can take advantage of older adults who have recently unlocked equity in their homes. Those considering reverse mortgages should be cognizant of people in their lives pressuring them to obtain a reverse mortgage, or those that stand to benefit from the borrower accessing equity, such as home repair companies who approach the older adult directly.

9. Sweepstakes & Lottery Scams

This simple scam is one that many are familiar with, and it capitalizes on the notion that "there's no such thing as a free lunch." Here, scammers inform their mark that they have won a lottery or sweepstakes of some kind and need to make some sort of payment to unlock the supposed prize. Often, seniors will be sent a check that they can deposit in their bank account, knowing that while it shows up in their account immediately, it will take a few days before the (fake) check is rejected. During that time, the criminals will quickly collect money for supposed fees or taxes on the prize, which they pocket while the victim has the "prize money" removed from his or her account as soon as the check bounces.

10. The Grandparent Scam

The grandparent scam is so simple and so devious because it uses one of older adults' most reliable assets, their hearts.

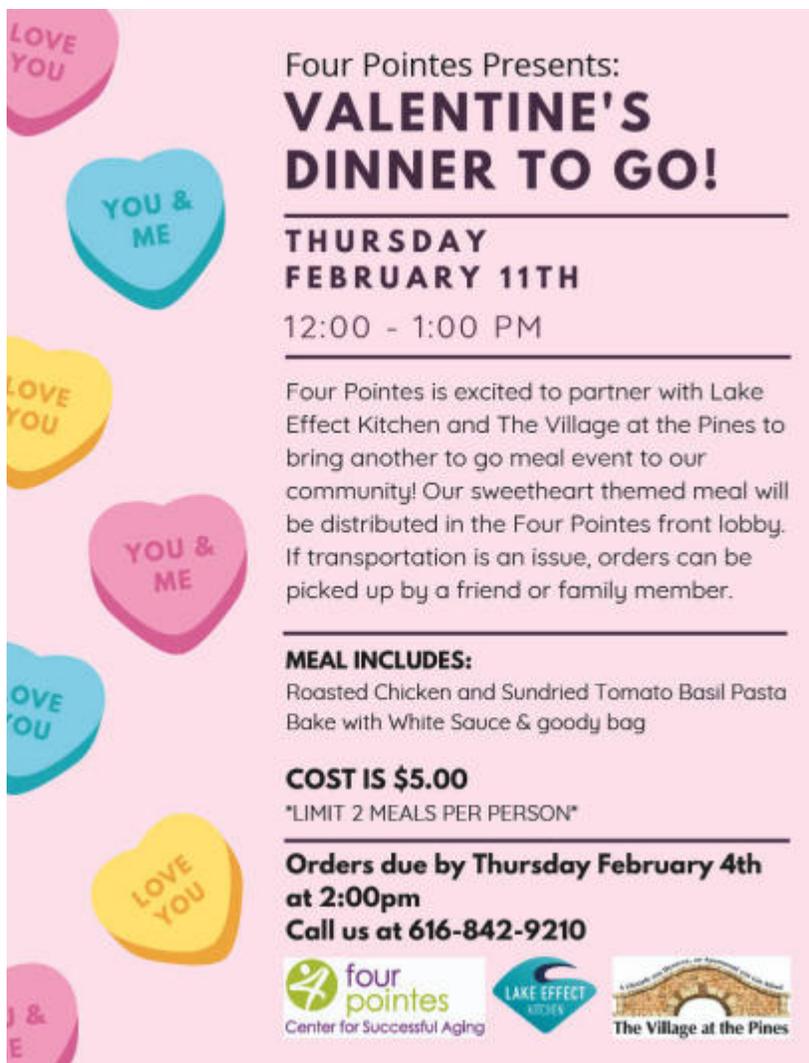
Scammers will place a call to an older person and when the mark picks up, they will say something along the lines of: "Hi Grandma, do you know who this is?" When the unsuspecting grandparent guesses the name of the grandchild the scammer most sounds like, the scammer has established a fake identity without having done a lick of background research.

Once "in," the fake grandchild will usually ask for money to solve some unexpected financial problem (overdue rent, payment for car repairs, etc.), to be paid via Western Union or MoneyGram, which don't always require identification to collect. At the same time, the scam artist will beg the grandparent "please don't tell my parents, they would kill me."

While the sums from such a scam are likely to be in the hundreds, the very fact that no research is needed makes this a scam that can be perpetrated over and over at very little cost to the scammer.

If you suspect you've been the victim of a scam...

Don't be afraid or embarrassed to talk about it with someone you trust. You are not alone, and there are people who can help. Doing nothing could only make it worse. Keep handy the phone numbers and resources you can turn to, including the local police, your bank (if money has been taken from your accounts), and Adult Protective Services. To obtain the contact information for Adult Protective Services in your area, call the Eldercare Locator, a government sponsored national resource line, at: 1-800-677-1116, or visit their website at: <https://eldercare.acl.gov>.



Four Pointes Presents:
VALENTINE'S DINNER TO GO!

**THURSDAY
 FEBRUARY 11TH**

12:00 - 1:00 PM

Four Pointes is excited to partner with Lake Effect Kitchen and The Village at the Pines to bring another to go meal event to our community! Our sweetheart themed meal will be distributed in the Four Pointes front lobby. If transportation is an issue, orders can be picked up by a friend or family member.

MEAL INCLUDES:
 Roasted Chicken and Sundried Tomato Basil Pasta Bake with White Sauce & goody bag

COST IS \$5.00
 LIMIT 2 MEALS PER PERSON

Orders due by Thursday February 4th at 2:00pm
Call us at 616-842-9210



Once again our team is especially grateful for the amazing community in which we reside in and without each other, we wouldn't be able to provide services to our community members and seniors in need. Thanks to The Community Relief and Recovery Fund of the Grand Haven Area Community Foundation, Four Pointes was able to secure a substantial amount of pandemic relief grant monies. These funds are vital to our Home Care department and ensures that our staff can continue to go into the homes of seniors to provide cleaning services, grocery shopping, meal preparation, and much more. We can't even begin to thank the GHACF enough for allowing us this opportunity and look forward to providing the best care we can to each of you.



"Alone we can do so little; together we can do so much"

ACTIVITIES

FITNESS

Gentle Yoga
 Chair Aerobics
 Stretch & Tone
 Line Dance
 Tap Dance
 Zumba Gold
 Ping Pong
 Pilates
 Conditioning w/ Confidence
 BOSU Ball
 TABATA
 Cardio Drumming
 On the Ball

LEARNING

Memory Writers
 Knitters Circle
 Crocheting
 Quilting
 Built It Fly It!
 Book Club
 Einstein U

SUPPORT

Health Clinics
 Legal Aid
 Medicare/Medicaid Assistance &
 Prescription Drug Assistance

RECREATION/GAMES

Mah Jongg, Bridge, Euchre,
 Bingo, Pool, Hand & Foot,
 Pinochle, Shuffleboard, Darts.

ARTS

Beg. Acrylic Painting
 One Stroke Painting
 Woodcarvers
 Watercolor
 Drawing with Confidence

Four Pointes Accepts:



Mon	Tues	Wed	Thurs	Fri
1 AgeWell Meal Pick-Up 11a - 12:30p	2	3 AgeWell Meal Pick-Up 11a - 12:30p	4	5 Closed
8 AgeWell Meal Pick-Up 11a - 12:30p	9	10 AgeWell Meal Pick-Up 11a - 12:30p	11 Valentine's To-Go Meals noon - 1:00p	12 Closed
15 CLOSED 	16	17 Beltone Hearing 9a - noon AgeWell Meal Pick-Up 11a - 12:30p	18 Legal Clinic 9:30 - 11:30a	19 Closed
22 AgeWell Meal Pick-Up 11a - 12:30p	23 O	24 AgeWell Meal Pick-Up 11a - 12:30p	25	26 Closed

Four Pointes will continue to be open for essential services only:

- Durable Medical Equipment (DME) Rentals
- AgeWell To-Go Meals (reservation required)
- Beltone Hearing Checks (by appointment only)
 - Legal Clinic (by appointment only)
- MMAP Consultations (by appointment only)
- Medical/Legal Rides (by appointment only)
- Unmet Needs & Options Counseling (by appointment only)

To reserve a meal, rent a DME item, or schedule an appointment please call us at:

(616) 842 - 9210

Monday - Thursday, 9:00am - 2:00pm



Get To Know Our Team

Four Pointes is honored to have such an amazing team and we want to continue to share with you just how awesome they are both at work and in their daily lives. Each month we will be featuring a few of our staff members by having them answer some questions and sharing a fun photo of themselves.



Marendra Raymond
Home Care Team

- **How long have you been with Four Pointes?**
A year and a half
- **What led you to this career?**
I was looking for part-time work that had a positive impact on people
- **How do you prefer to start your day?**
Quietly; I read my devotions with a hot cup of cinnamon tea
- **If you could learn a new skill in an instant, what would it be?**
Play the piano or paint free hand
- **What's your favorite memory or place you've ever visited?**
The Smoky Mountains
- **What TV show are you currently bingeing? Or what book have you been reading lately?**
Nothing currently
- **What is one positive thing that has happened to you during this current pandemic?**
I've learned to appreciate the quiet and slow times in life
- **What is one special thing you think everyone should know about you?**
I am a believer in Christ and I like to do nice things for people when they least expect it

- **How long have you been with Four Pointes?**
I've been teaching Stretch & Tone for 15 years and have been apart of the Home Care team for 4 years
- **What led you to this career?**
Along with teaching fitness, I wanted to be connected to Four Pointes clients in other ways - helping others is so rewarding so I figured Home Care would be a good fit
- **How do you prefer to start your day?**
I start slow and set my alarm for 3 hours earlier than needed. I give thanks to the new day out loud, turn up the heat and head to the kitchen for a cup of coffee
- **If you could learn a new skill in an instant, what would it be?**
I have almost a complete set of drums I use to relieve stress but would enjoy actually learning how to play
- **What's your favorite memory or place you've ever visited?**
France, Palm Springs and the Platte River (every summer!)
- **What TV show are you currently bingeing? Or what book have you been reading lately?**
Queen's Gambit, Virgin River and Schitt's Creek on Netflix. I also just finished reading "The Life Changing Magic of Tidying Up" by Marie Kondo
- **What is one positive thing that has happened to you during this current pandemic?**
I am more available to spend time with my Grandkids, finish puzzles, minimize clutter in my home, and pet my dog Lenny
- **What is one special thing you think everyone should know about you?**
I'm #12 of 13 children! Thanks Mom and Dad



Mimi Dunne
Home Care Team/Center
Assistant/Fitness Instructor

February Lunch Menu

Lunch hours Monday and Wednesday ONLY

11:00 a.m. - 12:30 p.m. 'Grab and Go' meals by reservation only.

Cost is donation based

Meals include fat-free milk and 1/3 of the daily recommended intake of nutrients for older adults. Menu is subject to change without notice.



FEBRUARY 1

Hot Meal: Chicken Diane, White Rice, Succotash, Beets, Applesauce

Sandwich: Turkey BLT, Fresh Apple, Carrot Raisin Salad

Salad: Ranch Pasta Salad, Cucumber Slices, Fresh Orange

FEBRUARY 10

Hot Meal: Chili Con Carne, Crackers, Wax Beans, Peas, Tropical Fruit

Sandwich: Egg Salad, Baked Beans, Pears, Orange Juice

Salad: Oriental Salad, Beets, Banana, Ranch Dressing

FEBRUARY 24

Hot Meal: Walking Taco, Mexican Rice, Corn w/ Peppers, Fresh Fruit

Sandwich: Roast Beef & Swiss, Banana, Yogurt, Carrot & Celery Sticks

Salad: Taco Salad, Tortilla Chips, Fresh Apple, Taco Sauce

FEBRUARY 3

Hot Meal: Quiche, Red Skin Potatoes, Cauliflower, Side Salad, Apricots, Muffin w/ Margarine

Sandwich: Tomato Salami, Raisins, Corn w/ Peppers

Salad: Calypso Salad, Peaches, Wheat Roll, FF Raspberry Vinaigrette

FEBRUARY 15- CLOSED in Observance of President's Day

FEBRUARY 17

Hot Meal: Chicken Marsala, Brown Rice, Euro Blend, Zucchini, Fresh Fruit

Sandwich: Pizza Sub, Raisins, Carrot & Celery Sticks, Mandarin Oranges

Salad: Ambrosia Salad, Carrot & Celery Sticks, Muffin w/ Margarine

FEBRUARY 8

Hot Meal: Roasted Beef & Gravy, Mashed Potatoes, Cali Blend Veggies, Green Beans, Fruited Yogurt, Wheat Bread w/ Margarine

Sandwich: Crunchy Chicken Wrap, Potato Salad, Raisins, Fruited Jell-O

Salad: Caprese Salad, String Cheese, Rye Bread w/ Margarine, FF Italian Dressing

FEBRUARY 22

Hot Meal: Homemade Macaroni & Cheese, Side Salad, Asparagus, Beets, Pears

Sandwich: Bistro Sandwich, Fruited Jell-O, Marinated Cucumbers

Salad: Chicken Fruit Salad, Cherry Tomatoes, Wheat Bread w/ Margarine, Apricots, FF Ranch Dressing

RESERVATIONS

You may place a reservation for 'grab and go' hot lunches by calling 616-842-9210.

Reservations for Mondays are due by noon on the Thursday prior.

Reservations for Wednesdays are due by noon on the Monday prior.

Limit 2 meals per person. Meals cannot be picked up by someone else.



COVID-19 Vaccine Update

At this time the Ottawa County Department of Public Health is offering an online registration opportunity for those who would like to receive updates regarding the COVID-19 vaccine. This sign-up is for notification purposes only and does not schedule you for a vaccine appointment. You must have an accessible email address to receive notifications.

Please visit: https://ottawacounty.co1.qualtrics.com/jfe/form/SV_9NX1bJKKwiiIMMI

If you do not have internet access, you can also call 2-1-1. They are assisting with providing vaccine information and registration, if available.

For more information on the vaccine, we recommend visiting the following websites:
www.Michigan.gov/coronavirus
www.CDC.gov/coronavirus/vaccine

FEBRUARY BIRTHDAYS

Bette DelVecchio	1	Jan Bross	8	Junelyn Perkins	16	George Swiatlowski	22
Linda Goodman	1	Gerard Schoenmaker	8	Alesha Stevens	16	Marilyn Tiles	22
Linda Howard-Kurent	1	Bruce Bishop	9	Roger Hartman	16	Patricia Worth	23
Jean Kocher	1	Kathy Raggl	9	Sue Wierda	16	Donald F. Anderson	23
Helen Lambert	1	Ken Coreen	9	Sandee Verry-Oosterhart		Patti Stroba	24
Paul Japenga	1	Marlene Henson	9	17		Esther Strothmann	24
Paula Boodt	2	Suzanne Greydanus	10	Bill Bussell	17	Diane Dykstra	24
Judith Brown	2	Jennifer Snideman	10	Paul Hoffman	17	Robert Wassink	24
Barbara Legatz	2	Linda Stansberry	10	Bill Lumsden	17	Ronald Roop	24
Marlene Tober	2	Thomas Bice	10	Karen Egedy-Bader	18	Susan Harsha	25
Bernandene Pierson	2	Susan Bissell	11	Jean Knight	18	Mary Ann Moore	25
Carolyn Berg	3	Pamela Johnson	11	Yvonne Kramer	18	Trish Ostberg	25
Sue Hyde	3	Sonja Grennan	11	Nancy Meekhof	18	Dolores Tripp	25
Lois Ploch	3	MaryKay Alguire	12	Cindy Handrich	19	David Lewis	25
Cindy Rosloniec	3	Margaret Strainer	12	Angeline Turgeon	19	John Pelton	25
Annette Byers	3	Brian Wisner	13	Carol Wilhelm	19	Jimmy Marshall	25
Patricia Deitz	3	Debbie Goode	13	Alice Bos	20	Terri Keeler	26
Marj Bullerdick	3	Theresa Raleigh	14	Jennifer Martin	20	Jean Allen	26
Mary Hardy	4	Rick Hathaway	14	Deb McMahon	20	Leonard Buchanan	27
Nannette Inso	4	Steve DeWilde	14	Pam Bacon	21	Richard Garavaglia	27
Lucille Kuipers	4	Alice Furst	15	Cristine Holstrom	21	Pam Walker	28
Dianne Gustafson	5	Barbara Kolkema	15	Sue Barry	22	Ed Dault	28
Mary Matos	5	Maxine Moore	15	Donna Hoover	22	William Palermo	28
Joyce Cawthon	6	Linda Rosso	15	Molly Pipp	22	Tari Smith	28
Maggie Dannemiller	7	Ralph Joseph Feuerborn		Suzanne Thompson	22	Chuck Stuhan	28
Marilyn Horton	7	15		Marti Van Hook	22	Carol Hirr	28
Rosalie Suszka	7	Patricia Mawst	15	Hilda Zimmerman	22		
Phyllis Berner	8	Mary Freye	16	William Sharp	22		

*We apologize for any errors or omissions

VOLUNTEER MEDICAL DRIVERS NEEDED

The Four Pointes medical ride program is seeking drivers! In 2020, the program provided close to 1,000 rides and the need continues.

Volunteers provide rides to and from important medical and legal appointments for qualifying independent older adults in Northern Ottawa County. Drivers receive a monthly reimbursement for mileage and set their own schedule.

In order to continue providing this wonderful service to our area older adults, we are asking you to help make a difference! If interested please contact our program assistant, Tina by phone or email.

Tina Shannon
616-842-9210
Christina@fourpointes.org

VOLUNTEERS NEEDED!



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- 1 Year of FREE batteries included with all hearing aid purchases
- Come see us at Four Pointes in Grand Haven!



Jordan P. Smith, BC-HIS
Vice President
Master Hearing Care Practitioner



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An Elder Law Paralegal for Attorney Anna Urick Duggins, of Parmenter Law, will offer half hour no-charge introductory telephone meetings. Topics to discuss include Elder Law services such as Estate Planning, Long Term Care Planning, Medicaid Planning, and VA Aid & Attendance

Please call (231) 722-5438 to schedule an appointment.

New Year, New Insurance, C.E.H. can help!

It's a new year and many of you have a **new MEDICARE insurance card**. If you're wondering what this means for your hearing benefits, **Comprehensive Ear & Hearing can help**. C.E.H. is a preferred provider with **Priority Health, BCBS, Humana, United Healthcare and others**. Now is the time for you to schedule a free info session with us. We can talk you through (in person or over the phone) the new choices you may have in hearing aids and in maintaining your hearing health and wellness. Call us at **(616) 847-3144** to schedule your consultation today!

10 reasons why you should test your hearing in 2021

Hearing loss happens. It's the third most common health problem for older adults in the U.S., after arthritis and heart disease. Hearing loss is also very treatable — and more beneficial when treatment is started early. If you suspect you have hearing loss, here are 10 reasons why you should schedule a hearing test and find out for sure.

1. A hearing test at Comprehensive Ear & Hearing is **FREE and painless**, and takes less than an hour of your day.
2. Untreated hearing loss increases your risk of **developing dementia and alzheimers disease**.
3. Hearing loss may be an **early warning sign** or red flag for other health conditions including cardiovascular disease and diabetes.
4. Untreated hearing loss is known to **contribute to anxiety, depression** and social isolation.
5. Untreated hearing loss **increases your chance of falling**.
6. The Mayo Clinic recommends regular, **baseline hearing tests for adults by age 45**.
7. Untreated hearing loss negatively impacts earning potential.
8. Being proactive about your hearing health today will reap **immeasurable benefits** tomorrow!
9. If your hearing test shows your hearing is normal, you can say **"I told you so"** to all the people who said you should get your hearing checked.
10. If you choose better hearing, you have more choice in hearing aid styles, technology and price than ever before.

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Kristin Johnston Terry DeGroot, MD
BA, BC-HIS, Owner



Love is blind, but it doesn't have to be hard of hearing
Your loved one wants you to come in for a free hearing test.



"If you want a team that really cares about you, your hearing loss and what hearing aid will work best for you, go to Comprehensive Ear & Hearing. They provide outstanding service and are friendly, caring, skilled, and professional. I couldn't ask for better."

B. R. Spring Lake

FREE Hearing Test
(\$150 Value)

Use this coupon for
1/2 price batteries
and up to **\$1400 off**
a **pair of premium**
hearing aids.

Call **(616) 847-3144** to
schedule your appointment.
exp. 2/28/21

Your health has always
been our top priority.



Our office is safe and sanitized! We follow the new CDC guidelines.
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www.CompEarHear.com

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you.



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CURRENT RESIDENT

Four Pointes Board of Directors

The Four Pointes Board of Directors and staff are excited to announce that two more members have joined our Board in 2021!

Bill Sahlberg comes to us with a background in a wide variety of expertise. Bill served in the Army for 3 years, spent 40 years working in various industries and positions of management. At one point in his career he even developed an award-winning software application to aid disabled employees to read and fill out business forms. More recently, Bill has served as the Polkton Township Supervisor for 8 years where he lives with his wife Janet, two dogs, cat and horses.

Matt Keeler has been in the growing technology field for over 18 years and is currently the CEO of The KR Group providing tech solutions for businesses. Matt holds many different certifications and wants to utilize his IT knowledge to give back to the community. Grand Haven has been home to Matt, his wife, and their three children for over a decade. They spend their summers hosting get-togethers, swimming and occasionally shopping at local antique shops.

We are beyond thankful both Bill and Matt have joined our team and look forward to all of the positive things they can bring to our organization.
Welcome!

